

# Capabilities Statement

CAGE: 00GZ7 DUNS: 609451091

## ABOUT US

Founded in 1986, American Connecting Source, Inc, dba Connections Housing, is one of the fastest growing convention housing, meeting management and travel services companies in the industry. A woman-owned, small business with SBA 8(a) certification, Connections Housing makes sure hotel accommodations are a seamless part of the event process. Understanding that each event is unique, we customize our services to meet the specialized needs of your attendee audiences, handling everything from site selection, hotel contracting, room block management and reservations to concession management, marketing, and post-event analysis.

## CORE COMPETENCIES

- Hotel Room Block Management
- Hotel Reservations Processing
- Hotel Contract Negotiation
- Site Selection
- Registration Integration & Support Services
- Marketing & Event Promotional Campaigns
- On-Site Event Services & VIP Management
- Event Planning and Management
- Airline Ticketing & Travel Services
- Reporting

## POINT OF CONTACT

Thomas Bell – VP Government Sales

[GovBiz@ConnectionsHousing.com](mailto:GovBiz@ConnectionsHousing.com)

770-687-3135

<https://connectionshousing.com>

Connections Housing

950 Scales Road, Building 200

Suwanee, Georgia 30024

## NAICS CODES

Primary NAICS:

721110 - Hotels (Except Casino Hotels) and Motels

Secondary NAICS:

721120 – Casino Hotels

561599 - All other Travel & Reservation Services

561920 - Convention & Tradeshow Organizer

722310 - Food Service Contractor

722320 - Caterers

## DIFFERENTIATORS

- Top licensed user of industry leading PCI/Payment Card Industry compliant hotel reservation solution, CVENT Passkey™.
- 35+ years of proven experience in hotel negotiation, meeting management & full-service event housing
- Highest hotel pick-up (confirmed rooms) and utilization guarantee using industry expertise & cutting-edge tools.
- Strong relationships in all major US meeting, trade show & convention markets, plus Canada, Mexico, South America, Asia & Europe.
- East & West Coast fully owned/operated operations & centers. All reservation agents are employees -- no outsourcing of staff or service deliverables.
- Pre-and post-audits capturing more rooms for a block and less risk mitigation for client

## PAST PERFORMANCE

Connections Housing has provided hotel/housing services for events like:

- SAME (Society of American Military Engineers)
- FDIC (Fire Department Instructors Conference International)
- Border Security
- IMF World Bank
- EMS World Expo

